

**Cobham Gaisler**  
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## Sales Assistant

Are you curious about starting a new and exciting role at a world-leading company in the space industry? Then this is your opportunity! Cobham Gaisler is looking for skilled sales assistant to join our experienced sales team. We welcome your application!

### About the position

We have a market leading position in processor solutions for space, including satellite communications. We help our customers to increase the safety and mission capabilities of their personnel and equipment.

We can offer you a position where you get to further develop your skills in a global environment. From the office in the Gothenburg city center, you will be responsible for providing service and support to our Sales Manager as well as to external Customers from initial contact to shipment of order. This includes, but is not limited to; quote generation, purchase order entry, shipment tracking and continued conversation, as needed, through the life of the order.

You will be reporting to the Sales Manager.

### Job description

- Develop and maintain strong relationships with Customer's Buyer(s) and our Field Sales and Regional Sales Managers (RSMs)
- Provide consistent support and maintenance to Field Sales through maintaining data accuracy with regard to sales activity and proactively following up on open opportunities to support sales conversions.
- Work closely with Gaisler Sales Manager on quote submittal
- Maintain internal and external administration with regards to sales opportunities, purchase orders and helping out in communication with our supply chain, quality and finance.

### Qualifications

The ideal candidate is someone who has good skills within sales, a technical interest and can work independently as well as in a team. We require 3-5 years of experience in B2B sales.

- Economics, business, or technical background
- B2B sales
- Good skills in Microsoft office
- Fluent in English and preferably in Swedish

To be successful with us, we see that you have prior experience in some of the following areas:

- Sales Force Dot Com or another CRM tool
- Space business
- Sales of electronics or software
- Hardware or software engineering

### Application

Send your CV and cover letter to [career@gaisler.com](mailto:career@gaisler.com) with subject "Sales Assistant:" and your full name. Applications are evaluated continuously.